

The European Cider & Fruit Wine Association

European Cider Trends 2024



Introduction

AIĆV

European Cider Trends 2024 is a collaboration between GlobalData and the European Cider and FruitWine Association (AICV) in producing a guide that demonstrates the current key markets for cider (which includes perry, fruit flavoured cider and in some countries fruit wine).

Although considerably smaller than the wine, beer, or spirits industries, it is nevertheless a fact that in recent years in some EU countries cider and fruit wines have enjoyed one of the fastest growth rates of all alcoholic beverages, underlining the continuous popularity of fermented fruit drinks down the ages.

The purpose of the document is to increase the awareness of cider to stakeholders who may not be familiar with cider and all its varieties.

AICV

AIĆV

The European Cider and Fruit Wine Association, formally set up in 1968, with a permanent secretariat in Brussels, represents producers of cider and fruit wine from Belgium, Denmark, Finland, France, Germany, Ireland, Luxembourg, Poland, Spain, Sweden, Switzerland and the Netherlands.

Representation to AICV is either via national trade associations or by direct company participation. Members of AICV include trade associations from the largest cider markets across the EU and represent all major cider makers including Heineken, Carlsberg, C&C and Kopparberg. Collectively, this stands for more than 80% of all cider sold across Europe.

The main objectives of AICV are:

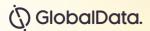
- To represent the interests of its members among the EU authorities and institutions.
- To develop any initiative with a view to promoting its industries.
- To constitute a forum for the development of greater cooperation and solidarity among its members.

Members commit themselves to produce cider and fruit wines from fermented fruit juice. This is manifested in the AICV Code of Practice that stipulates:

- Cider and Perry are made from the fermentation of the juices of apples and pears, respectively, without the addition of distilled alcohol.
- Fruit wines are made from the fermentation of the juices of fruit, other than grapes.

The Code of Practice is the industry's response to ensuring that high quality and innovation are foundations for product success.

The European Cider and Fruit Wine Association promotes responsible consumption and enjoyment as a cultural/social norm, with a view to preventing and reducing alcohol abuse and related harm, discouraging any type of excessive consumption. AICV members participate actively in the work of the overall European alcoholic drinks industry in developing best practice in this area.



What is Cider?

Cider¹ is an alcoholic beverage obtained only by the complete or partial fermentation of:

the juice of fresh apples, or

AIĆV

- the reconstituted juice of concentrate made from the juice of apple, or
- the mixture of juice of fresh apples and of reconstituted juice of concentrate made from the juice of apple

The product will have in general an alcohol content within the range of 1,2 % to less than 8,5 % alcohol by volume (ABV), and should maintain the character of fermented apple juice. Adding distilled alcohol to cider is forbidden.

Reduced-alcohol ciders also exist on the market and these are classified as:

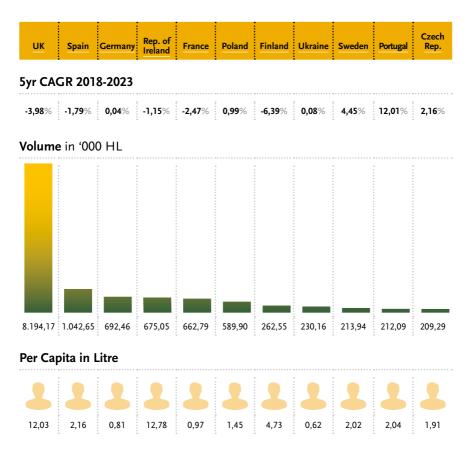
- alcohol-free cider (or non-alcoholic cider) when less than 0,5 % ABV
- low-alcohol cider when more than 0,5 % ABV and less than 1,2 % ABV

In the late 1980's modern ciders were born: ciders containing juice and flavourings began to be produced, alongside traditional ciders. The industry calls these **'flavoured ciders'**, and they can contain, in addition to the cider base, ingredients such as juice of other fruits, extracts, flavourings, etc.

Another innovation is the so-called 'cidre de glace' (or 'ice cider'), which is a cider made only from the fermentation of concentrated juice obtained from frozen fresh juice of apples , or from the fermentation of juice obtained from frozen apples. There is no addition of water, sugar or alcohol, and alcohol content is above 7 %.



Cider^{*} – Leading Markets



* Including Somersby which is positioned as Apple Beer in Poland in the GlobalData database

() GlobalData.

AICV

AICV European Cider Trends 2024

Cider^{**} – **Smaller Markets**

Country	Volume Th Hectolitres	
>100 KHL		
Lithuania	179,52	
Norway	149,11	
Romania	138,63	
Netherlands	124,50	
Latvia	120,32	
Switzerland	107,76	
Austria	105,07	
Hungary	102,98	
50 - 99 KHL		
Belarus	91,43	
Estonia	90,42	
Bulgaria	78,78	
Denmark	72,34	
Croatia	57,50	
<50 KHL		
Serbia	49,00	
Belgium	47,05	
Greece	31,94	
Cyprus	25,70	
Bosnia-Herzegovina	24,78	
Montenegro	21,65	
Russia	11,24	
Malta	10,19	
Slovak Republic	9,37	
Turkiye	6,94	Ι
Luxembourg	6,36	
Italy	4,93	
Iceland	4,17	
Moldova	3,93	
Slovenia	3,72	
North Macedonia	1,43	
Kosovo	0,11	

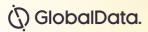
6



Europe: Fastest Growing Cider Markets 5YR CAGR, 2018-2023

Serbia	19,27	
Bosnia-Herzegovina	18,87	
Portugal	12,01	
Belarus	8,19	
Montenegro	7,23	
Croatia	7,10	
Hungary	6,86	
Moldova	5,56	
Iceland	5,25	
Luxembourg	4,92	
Sweden	4,45	
Norway	3,99	
Belgium	2,58	
Czech Republic	2,16	
Estonia	1,75	
Lithuania	1,63	
Poland	0,99	
Latvia	0,93	
Romania	0,75	
Ukraine	0,08	1
Germany	0,04	

Note : Including Somersby which is classified as a beer in Poland in the GlobalData database



AIĆV

7

Cider is Still Predominantly European

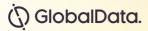
Regional Share of Consumption, 2023*	Volume Th Hectolitres	% of Volume Th Hectolitres	
West Europe	12.644,84	50,0%	
Africa	4.387,15	17,4%	
······ North America	2.477,64	9,8%	
····· East Europe	2.021,10	8,0%	
Latin America	1.555,29	6,2%	
····· Australasia	1.540,05	6,1%	
Asia	615,18	2,4%	
Middle East, North Africa	41,67	0,2%	

Global Cider Volumes

AIĆV

	2016	2017	2018	2019	2020	2021	2022	2023
Volume Th Hectolitres	25.009,79	26.194,91	27.365,10	27.671,98	24.458,96	24.982,01	25.603,48	25.282,92

* Note : Including Somersby which is classified as Beer in Poland & Kazakhstan by Carlsberg and in the GlobalData database



Flavoured cider trends

Percentage of Flavoured Cider in Overall Cider Production by Country (by volume)



*CAGR = Compound annual growth rate

AIĆV

(Economic term representing the mean annualized growth rate)

🛈 GlobalData.

AICV labelling commitment for ciders and fruit wines

Members of AICV adopted a Memorandum of Understanding (MoU) on the provision of nutrition information and ingredient listing for cider and fruit wine sold in the EU. In its General Assembly of 17th of June 2021, members of AICV agreed upon a commitment on the provision of the energy value and list of ingredients on cider and fruit wine, as well as a number of specific principles and rules of implementation of these commitments. With that, AICV advocates for an ambitious self-regulatory approach that takes into account consumer information needs as well as sector specific aspects.

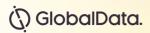
Concretely, signatories of this MoU commit to:

AICV

- Provide nutritional information per 100ml with the energy value in kJ/kcal on-label, while other nutritional information is optional and can be provided on-line
- Provide ingredient labelling, where ingredients must be listed in descending order of weight as recorded at the time of manufacturing following the provisions of regulation 1169/2011. This information will be made available either on-label, or on-line with on-label easy reference.

Signatories will support producers to meet the target dates to achieve market share (by volume) set out in this MoU:

- 65% of market to include the above by June 2025
- 75% of market to include the above by June 2026



AICV Members

Heineken International N.V. Carlsberg Breweries A/S C&C Group Plc Kopparberg Brewery

AICV

Belgium Konings

Denmark Danish Brewers Association

Finland Finnish Federation of the Brewing and Soft Drinks Industry

France Syndicat National des Transformateurs Cidricoles (SNTC)

Germany

Verband der Deutschen Fruchtwein- und Frucht-schaumwein- Industrie e.V. (VdFw)

Ireland Cider Ireland c/o Stonewell Cider – The Independent Irish Cider Makers' Association **Italy** Lucia Maria Melchiori SRL

Luxembourg Ramborn Cider Co

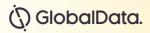
Poland Polish Wine Council – Związek Pracodawców Polska Rada Winiarstwa

Spain Asociación Española de Sidras (AESI)

Sweden AB Åbro Bryggeri

Observer members

Bucher Unipektin, Switzerland Mosterei Möhl AG, Switzerland Yablochny Spas, Russia Heineken Beverages (South Africa) Pty Ltd





The European Cider & Fruit Wine Association

AICV – European Cider and Fruit Wine Association Rue de la Loi 221 / 5, 1040 Brussels, Belgium

AICV Transparency Register ID : 27459429876-64 www.aicv.org / aicv@aicv.org

