

The European  
Cider & Fruit Wine  
Association

# European Cider Trends 2023



# Introduction

**European Cider Trends 2023 is a collaboration between Global Data and the European Cider and FruitWine Association (AICV) in producing a guide that demonstrates the current key markets for cider (which includes perry, fruit flavoured cider and in some countries fruit wine).**

Although considerably smaller than the wine, beer, or spirits industries, it is nevertheless a fact that in recent years in some EU countries cider and fruit wines have enjoyed one of the fastest growth rates of all alcoholic beverages, underlining the continuous popularity of fermented fruit drinks down the ages.

The purpose of the document is to increase the awareness of cider to stakeholders who may not be familiar with cider and all its varieties.

# What is Cider?

**Cider**<sup>1</sup> is an alcoholic beverage obtained only by the complete or partial fermentation of:

- the juice of fresh apples, or
- the reconstituted juice of concentrate made from the juice of apple, or
- the mixture of juice of fresh apples and of reconstituted juice of concentrate made from the juice of apple

The product will have in general an alcohol content within the range of 1,2 % to less than 8,5 % alcohol by volume (ABV), and should maintain the character of fermented apple juice. Adding distilled alcohol to cider is forbidden.

Reduced-alcohol ciders also exist on the market and these are classified as:

- **alcohol-free cider** (or non-alcoholic cider) when less than 0,5 % ABV
- **low-alcohol cider** when more than 0,5 % ABV and less than 1,2 % ABV

In the late 1980's modern ciders were born: ciders containing juice and flavourings began to be produced, alongside traditional ciders. The industry calls these '**flavoured ciders**', and they can contain, in addition to the apple base, ingredients such as juice of other fruits, extracts, flavourings, etc.

Another innovation is the so-called 'cidre de glace' (or 'ice cider'), which is a cider made only from the fermentation of frozen juice, or frozen apples. There is no addition of water, sugar or alcohol, and alcohol content is above 7 %.

<sup>1</sup> For a more detailed definition consult the AICV Code of Practice ([www.aicv.org](http://www.aicv.org))

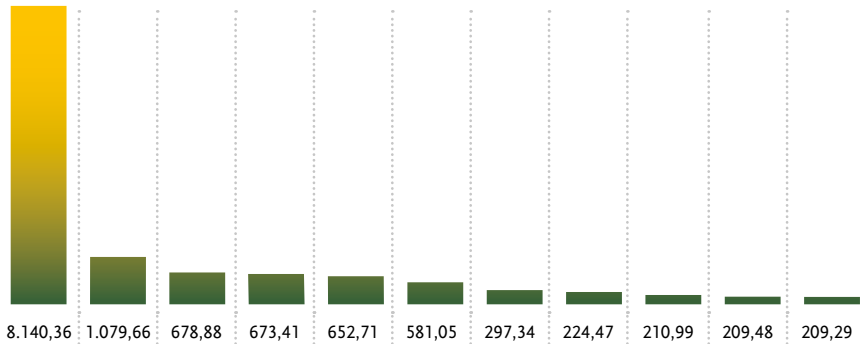
# Cider\* – Leading Markets

| UK | Spain | Germany | France | Rep. of Ireland | Poland | Finland | Russia | Sweden | Ukraine | Czech Rep. |
|----|-------|---------|--------|-----------------|--------|---------|--------|--------|---------|------------|
|----|-------|---------|--------|-----------------|--------|---------|--------|--------|---------|------------|

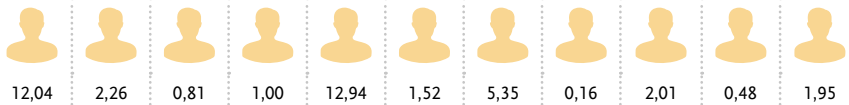
## 5yr CAGR 2017-2022

|         |        |        |        |        |       |        |       |       |       |       |
|---------|--------|--------|--------|--------|-------|--------|-------|-------|-------|-------|
| -12,11% | -0,42% | -0,02% | -2,73% | -1,14% | 3,50% | -5,74% | 4,40% | 6,42% | 3,48% | 5,33% |
|---------|--------|--------|--------|--------|-------|--------|-------|-------|-------|-------|

## Volume in '000 HL



## Per Capita



\* Including Somersby which is positioned as Apple Beer in Poland in the GlobalData database

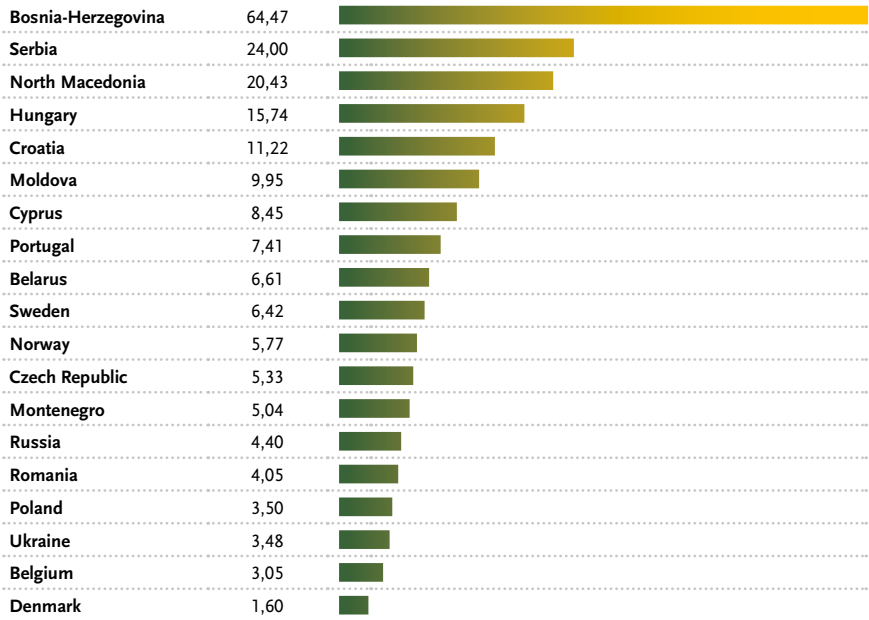
# Cider\*\* – Smaller Markets

| Country            | Volume Th<br>Hectoliters |  |
|--------------------|--------------------------|--|
| <b>&gt;100 KHL</b> |                          |  |
| Portugal           | 181,59                   |  |
| Lithuania          | 175,89                   |  |
| Romania            | 165,57                   |  |
| Norway             | 156,30                   |  |
| Bulgaria           | 124,58                   |  |
| Netherlands        | 122,48                   |  |
| Hungary            | 112,58                   |  |
| Switzerland        | 105,96                   |  |
| Austria            | 104,04                   |  |
| <b>50 - 99 KHL</b> |                          |  |
| Estonia            | 94,47                    |  |
| Latvia             | 93,47                    |  |
| Belarus            | 80,78                    |  |
| Denmark            | 69,41                    |  |
| Croatia            | 56,18                    |  |
| Serbia             | 56,00                    |  |
| <b>&lt;50 KHL</b>  |                          |  |
| Belgium            | 43,82                    |  |
| Greece             | 28,29                    |  |
| Cyprus             | 24,00                    |  |
| Bosnia-Herzegovina | 21,66                    |  |
| Montenegro         | 19,97                    |  |
| Slovak Republic    | 10,50                    |  |
| Malta              | 9,62                     |  |
| Turkey             | 6,86                     |  |
| Luxembourg         | 5,78                     |  |
| Italy              | 4,96                     |  |
| Moldova            | 4,02                     |  |
| Iceland            | 3,90                     |  |
| Slovenia           | 2,98                     |  |
| Macedonia          | 2,28                     |  |

\*\* Data for smaller markets is a forecast

# Europe: Fastest Growing Cider Markets

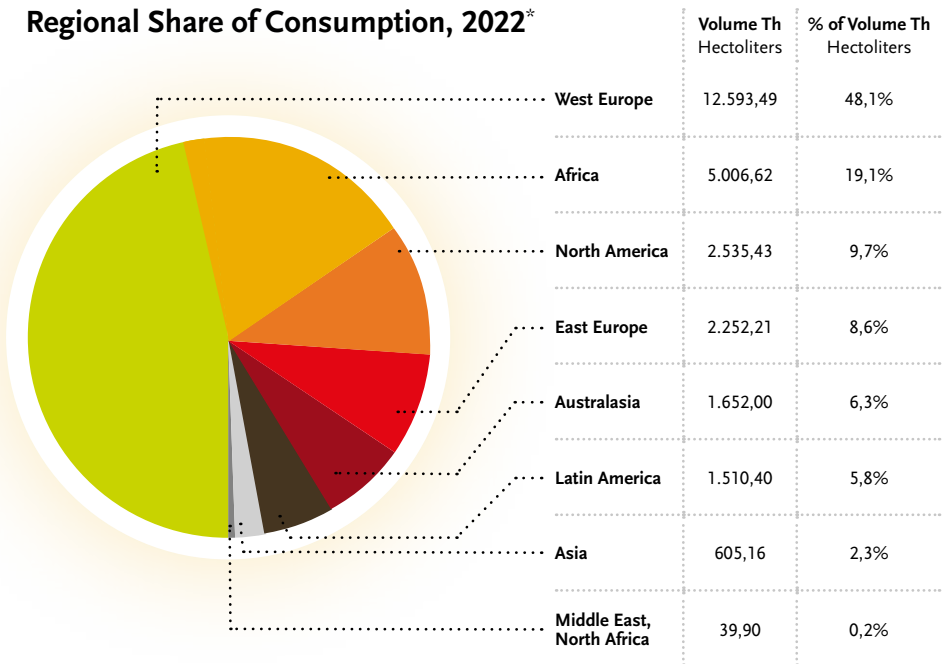
5YR CAGR, 2017-2022



Note : Including Somersby which is classified as a beer in Poland in the GlobalData database

# Cider Is Still Predominantly European

## Regional Share of Consumption, 2022\*



## Global Cider Volumes

|                       | 2015      | 2016       | 2017      | 2018      | 2019      | 2020      | 2021      | 2022             |
|-----------------------|-----------|------------|-----------|-----------|-----------|-----------|-----------|------------------|
| Volume Th Hectoliters | 23.787,77 | 24.393,217 | 25.337,66 | 26.247,58 | 26.181,54 | 24.799,48 | 24.709,18 | <b>26.195,21</b> |

\* Data for smaller markets is a forecast

# AICV labelling commitment for ciders and fruit wines

Members of AICV adopted a Memorandum of Understanding (MoU) on the provision of nutrition information and ingredient listing for cider and fruit wine sold in the EU. In its General Assembly of 17th of June 2021, members of AICV agreed upon a commitment on the provision of the energy value and list of ingredients on cider and fruit wine, as well as a number of specific principles and rules of implementation of these commitments. With that, AICV advocates for an ambitious self-regulatory approach that takes into account consumer information needs as well as sector specific aspects.

Concretely, signatories of this MoU commit to:

- Provide nutritional information per 100ml with the energy value in kJ/kcal on-label, while other nutritional information is optional and can be provided on-line
- Provide ingredient labelling, where ingredients must be listed in descending order of weight as recorded at the time of manufacturing following the provisions of regulation 1169/2011. This information will be made available either on-label, or on-line with on-label easy reference.

Signatories will support producers to meet the target dates to achieve market share (by volume) set out in this MoU:

- 50% of market to include the above by June 2022
- 65% of market to include the above by June 2023
- 80% of market to include the above by June 2024



# Key Events

## Global Cider Forum

The yearly event organised by AICV entitled Global Cider Forum has quickly become an industry event of the year. Organised since 2017, it offers every year expert insights on industry trends and challenges, tasting of ciders from around the world, and networking with expert cider makers, marketing directors, sales managers, suppliers, and others.

More info at [www.aicv.org](http://www.aicv.org)



## World Cider Day

As of 2013 we celebrate World Cider Day every 3rd June. With World Cider Day we aim to provide an international platform for cider lovers, cider makers, cider innkeepers and retailers from across the globe. Each can provide and share information on activities and events that they are holding to celebrate World Cider Day in their own countries and in their own language, by directly posting their activities. On this special day, we promote the wide variety and characteristics of cider, we open our doors to welcome consumers into our cideries to enjoy our ciders responsibly. And we learn more about everyone's appetite for cider and how they prefer to celebrate this great drink!

More info at [www.worldciderday.com](http://www.worldciderday.com)

HAPPY WORLD CIDER DAY TO ALL!



# AICV

The European Cider and Fruit Wine Association, formally set up in 1968, with a permanent secretariat in Brussels, represents producers of cider and fruit wine from Belgium, Denmark, Finland, France, Germany, Ireland, Luxembourg, Poland, Spain, Sweden, Switzerland and the Netherlands.

Representation to AICV is either via national trade associations or by direct company participation. Members of AICV include trade associations from the largest cider markets across the EU and represent all major cider makers including Heineken, Carlsberg, C&C and Kopparberg. Collectively, this stands for more than 80% of all cider sold across Europe.

### **The main objectives of AICV are:**

- To represent the interests of its members among the EU authorities and institutions.
- To develop any initiative with a view to promoting its industries.
- To constitute a forum for the development of greater cooperation and solidarity among its members.

Members commit themselves to produce cider and fruit wines from fermented fruit juice. This is manifested in the AICV Code of Practice that stipulates:

- Cider and Perry are made from the fermentation of the juices of apples and pears, respectively, without the addition of distilled alcohol.
- Fruit wines are made from the fermentation of the juices of fruit, other than grapes.

The Code of Practice is the industry's response to ensuring that high quality and innovation are foundations for product success.

The European Cider and Fruit Wine Association promotes responsible consumption and enjoyment as a cultural/social norm, with a view to preventing and reducing alcohol abuse and related harm, discouraging any type of excessive consumption. AICV members participate actively in the work of the overall European alcoholic drinks industry in developing best practice in this area.

# AICV Members

**Heineken International BV**  
**Carlsberg Breweries A/S**  
**C&C Group Plc**  
**Kopparberg Brewery**

**Belgium**  
 Konings

**Denmark**  
 Danish Brewers Association

**Finland**  
 Finnish Federation of the Brewing  
 and Soft Drinks Industry

**France**  
 Syndicat National des Transformateurs  
 Cidricoles (SNTC)

**Germany**  
 Verband der Deutschen Fruchtwein- und  
 Frucht-schaumwein- Industrie e.V. (VdFw)

**Ireland**  
 Cider Ireland – The Independent Irish  
 Cider Makers' Association

**Luxembourg**  
 Ramborn Cider Co

**Poland**  
 Polish Wine Council – Związek  
 Pracodawców Polska Rada Winiarstwa

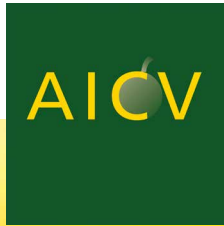
**Spain**  
 Asociación Española de Sidras (AESI)

**Sweden**  
 AB Åbro Bryggeri

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## Observer members

Bucher Unipektin, Switzerland  
 Mosterei Möhl AG, Switzerland  
 Yablochny Spas, Russia  
 Distell, South Africa.



The European  
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**AICV – European Cider and Fruit Wine Association**

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AICV Transparency Register ID : 27459429876-64

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